# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **SCHEDULE 13D**

(Rule 13d-102)

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULE 13d-l(a) AND AMENDMENTS THERETO FILED PURSUANT TO RULE 13d-2(a)

(Amendment No. 2)\*

## **Inspirato Incorporated**

(Name of Issuer)

Class A Common Stock, par value \$0.0001 per share (Title of Class of Securities)

88332T209 (CUSIP Number)

Tracy Hogan Institutional Venture Partners XIII, L.P. 3000 Sand Hill Road, Building 2, Suite 250 Menlo Park, CA 94025 (650) 854-0132

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

August 7, 2023 (Date of Event Which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of  $\S\S240.13d-1(e)$ , 240.13d-1(g), or 240.13d-1(g), check the following box.  $\square$ 

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act.

1.	Names of Reporting Person Institutional Venture Partners XIII, L.P.						
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) $\square$ (b) $\boxtimes$ (1)					
3.	SEC Use	e Only					
4.	Source o OO (See		(See Instructions)				
5.	Check if Disclosure of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)  □						
6.	Citizensl Delawar		ace of Organization				
-	ber of ares						
Benef	ficially ed by	8.	Shared Voting Power 9,862,867 shares of Class A common stock (2)				
Repo	ach orting rson	9.	Sole Dispositive Power 0				
	ith	10.	Shared Dispositive Power 9,862,867 shares of Class A common stock (2)				
11.	Aggregate Amount Beneficially Owned by Each Reporting Person 9,862,867 shares of Class A common stock (2)						
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions)  □						
13.	Percent of Class Represented by Amount in Row 11 14.5% (3)						
14.	Type of Reporting Person (See Instructions) PN						

- (1) This Schedule 13D is filed by Institutional Venture Partners XIII, L.P. ("IVP XIII"), Institutional Venture Management XIII, LLC ("IVM XIII"), Todd C. Chaffee ("Chaffee"), Norman A. Fogelsong ("Fogelsong"), Stephen J. Harrick ("Harrick"), J. Sanford Miller ("Miller"), and Dennis B. Phelps ("Phelps" and, collectively, with IVP XIII, IVM XIII, Chaffee, Fogelsong, Harrick and Miller, the "Reporting Persons"). The Reporting Persons expressly disclaim status as a "group" for purposes of this Schedule 13D.
- (2) The shares are held by IVP XIII. IVM XIII serves as the sole general partner of IVP XIII and has shared voting and investment control over the shares owned by IVP XIII and may be deemed to own beneficially the shares held by IVP XIII. IVM XIII owns no securities of the Issuer directly. Chaffee, Fogelsong, Harrick, Miller and Phelps are Managing Directors of IVM XIII and share voting and dispositive power over the shares held by IVP XIII, and may be deemed to own beneficially the shares held by IVP XIII. The Managing Directors own no securities of the Issuer directly.
- (3) The percentage is based on 68,141,929 shares of Class A common stock outstanding as of August 3, 2023, as reported in the Issuer's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2023 filed with the Securities and Exchange Commission on August 9, 2023.

1.	Names of Reporting Person Institutional Venture Management XIII, LLC						
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) $\square$ (b) $\boxtimes$ (1)					
3.	SEC Use	Only					
4.	Source of Funds (See Instructions) OO (See Item 3)						
5.	Check if Disclosure of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)  □						
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1.	Names of Reporting Person Todd C. Chaffee					
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) $\square$ (b) $\boxtimes$ (1)				
3.	SEC Use	e Only				
4.	Source of Funds (See Instructions) OO (See Item 3)					
5.	Check if □	Disclosu	are of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)			
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Benef	ficially ed by	8.	Shared Voting Power 9,862,867 shares of Class A common stock (2)			
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1.		Names of Reporting Person Norman A. Fogelsong					
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) $\square$ (b) $\boxtimes$ (1)					
3.	SEC Use	e Only					
4.	Source of OO (See		See Instructions)				
5.	Check if □	Disclosu	are of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)				
6.	Citizensl United S		nce of Organization				
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Benef	ficially ed by	8.	Shared Voting Power 9,862,867 shares of Class A common stock (2)				
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1.		Names of Reporting Person Stephen J. Harrick				
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) □ (b) ⊠ (1)				
3.	SEC Use	e Only				
4.		Source of Funds (See Instructions) OO (See Item 3)				
5.	Check if □	Check if Disclosure of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)  □				
6.	Citizenship or Place of Organization United States					
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Benef	ficially ed by	8.	Shared Voting Power 9,862,867 shares of Class A common stock (2)			
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1.		Names of Reporting Person J. Sanford Miller				
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) $\square$ (b) $\boxtimes$ (1)				
3.	SEC Use	e Only				
4.	Source of Funds (See Instructions) OO (See Item 3)					
5.	Check if □	Disclosu	are of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)			
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1.		Names of Reporting Person Dennis B. Phelps				
2.		Check the Appropriate Box if a Member of a Group (See Instructions) (a) □ (b) 図 (1)				
3.	SEC Use	e Only				
4.		Source of Funds (See Instructions) OO (See Item 3)				
5.	Check if □	Check if Disclosure of Legal Proceedings Is Required Pursuant to Item 2(d) or 2(e)  □				
6.	Citizenship or Place of Organization United States					
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Benef	ficially ed by	8.	Shared Voting Power 9,862,867 shares of Class A common stock (2)			
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_	ith	10.	Shared Dispositive Power 9,862,867 shares of Class A common stock (2)			
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CUSIP No. 88332T209 13D

**Explanatory Note:** This Amendment No. 2 (the "Amendment"), which amends the Schedule 13D filed with the Securities and Exchange Commission (the "SEC") on February 22, 2022 and amended on June 21, 2023 (the "Original Schedule 13D") filed on behalf of Institutional Venture Partners XIII, L.P. ("IVP XIII"), Institutional Venture Management XIII, LLC ("IVM XIII"), Todd C. Chaffee ("Chaffee"), Norman A. Fogelsong ("Fogelsong"), Stephen J. Harrick ("Harrick"), J. Sanford Miller ("Miller") and Dennis B. Phelps ("Phelps" and, collectively, with IVP XIII, IVM XIII, Chaffee, Fogelsong, Harrick and Miller, the "Reporting Persons"), relates to the Class A common stock, par value \$0.0001 per share ("Common Stock"), of Inspirato Incorporated, a Delaware corporation (the "Issuer"). This Amendment is being filed by the Reporting Persons to report IVP XIII's entry into the Voting Agreement (as defined herein), as described in Items 4 and 6 below.

The Original Schedule 13D is hereby amended to the extent hereinafter expressly set forth and, except as amended hereby, the Original Schedule 13D remains in full force and effect. All capitalized terms used in this Amendment but not defined herein shall have the meanings ascribed thereto in the Original Schedule 13D.

## Item 4. Purpose of Transaction

Item 4 of the Original Schedule 13D is hereby amended and supplemented by adding the following paragraphs at the end of Item 4:

On August 7, 2023 Oakstone Ventures, Inc. ("Purchaser"), the Issuer, Inspirato LLC, a Delaware limited liability company ("OpCo") and the other subsidiaries of the Issuer party thereto (collectively, the "Other Guarantor Subsidiaries"), entered into an Investment Agreement (the "Investment Agreement") that, among other things and subject to the terms and conditions set forth therein, provides for the issuance and sale by the Issuer to Purchaser, and the purchase and acquisition by Purchaser from the Issuer, of the Issuer's 8% Senior Secured Convertible Note due 2028 (the "Note") in the principal amount of twenty-five million U.S. dollars (\$25,000,000) (the "Purchase"). Pursuant to the Investment Agreement, the Issuer has undertaken to convene a special meeting of its stockholders (the "Special Meeting") for the purposes of obtaining stockholder approval of certain matters, as contemplated by the Investment Agreement, including:

- · an amendment to the Issuer's second amended and restated certificate of incorporation to authorize a new class of non-voting common stock; and
- the issuance of common shares upon the conversion of the Note (including as a result of interest that is paid in kind), to the extent such approval is required under the rules of the Nasdaq, including Nasdaq Rule 5635(b).

## Voting Agreement

Concurrently with the Issuer's execution and delivery of the Investment Agreement, IVP XIII entered into a Voting Agreement (the "Voting Agreement") with Purchaser and the Issuer with respect to the Covered Shares (as defined in the Voting Agreement) held by IVP XIII, which includes all shares beneficially owned by IVP XIII as reported herein, together with any additional shares that IVP XIII may acquire record and/or beneficial ownership of after the date of the Voting Agreement. Pursuant to the Voting Agreement, until the date that is one business day following the record date set forth in the proxy statement (the "Proxy Statement") to be filed by the Issuer with respect to the Special Meeting, IVP XIII shall not transfer or cause or permit the transfer of any Covered Shares of IVP XIII, other than with the prior written consent of Purchaser.

Under the Voting Agreement, IVP XIII has agreed that, until the earlier to occur of (a) the time at which the Purchase is consummated, and (b) such time as the Investment Agreement is terminated in accordance with its terms, at every meeting of the Issuer's stockholders at which any of the following matters are to be voted on (and at every adjournment or postponement thereof), and on any action or approval of the Issuer's stockholders by written consent with respect to any of the following matters, IVP XIII shall vote (including via proxy) all of its Covered Shares (or cause the holder of record on any applicable record date to vote (including via proxy) all of such Covered Shares) as follows:

- · in favor of any proposal to approve (i) the amendment to the second amended and restated certificate of incorporation of the Issuer, as contemplated by the Investment Agreement (which includes the authorization of non-voting common stock), and (ii) the issuance of common shares upon the conversion of the Note (including as a result of interest that is paid in kind), to the extent such approval is required under the rules of the Nasdaq, including Nasdaq Rule 5635(b); and
- against (1) any action or agreement that would reasonably be expected to result in any of the conditions to the Issuer's obligations set forth in the Investment Agreement not being fulfilled or result in a breach of any covenant, representation or warranty or any other obligation or agreement of the Issuer contained in the Investment Agreement, or of any stockholder contained in the Voting Agreement or (2) any alternative transaction proposal, or any agreement, transaction or other matter that is intended to, or would reasonably be expected to, impede, interfere with or materially and adversely affect the consummation of the Purchase and the other transactions contemplated by the Investment Agreement.

The foregoing description of the Voting Agreement is a summary only and is qualified in its entirety by the full text of the Voting Agreement, a copy of which is filed herewith as Exhibit 5 and is incorporated herein by reference.

#### Item 5. Interest in Securities of the Issuer

Item 5 of the Original Schedule 13D is hereby amended and restated in its entirety as follows:

- (a) See responses to Item 13 on the cover pages of this filing, which are incorporated herein by reference.
- (b) See responses to Items 7, 8, 9 and 10 on the cover pages of this filing, which are incorporated herein by reference.
- (c) The transactions in Common Stock by the Reporting Persons subsequent to the Reporting Persons' most recent filing are set forth on Schedule A and are incorporated herein by reference.
- (d) No other person is known to have the right to receive or the power to direct the receipt of dividends from, or any proceeds from the sale of, the Common Stock beneficially owned by any of the Reporting Persons.
- (e) Not applicable.

#### Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

Item 6 of the Original Schedule 13D is hereby amended and supplemented by adding the following paragraph at the end of Item 6:

The information set forth in Item 4 of this Amendment is incorporated herein by reference.

#### Item 7. Material to be Filed as Exhibits

Item 7 of the Original Schedule 13D is hereby amended and supplemented by adding the following exhibit:

Exhibit 5 Voting Agreement.

## **SIGNATURE**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

August 9, 2023

INSTITUTIONAL VENTURE PARTNERS XIII, L.P.

By: Institutional Venture Management XIII, LLC

Its: General Partner

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in- Fact

INSTITUTIONAL VENTURE MANAGEMENT XIII, LLC

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in- Fact

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in-Fact for Todd C. Chaffee

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in-Fact for Norman A. Fogelsong

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in-Fact for Stephen J. Harrick

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in-Fact for J. Sanford Miller

By: /s/ Tracy Hogan

Tracy Hogan, Attorney-in-Fact for Dennis B. Phelps

## SCHEDULE A

## Transactions in Common Stock Since June 21, 2023

## Institutional Venture Partners XIII, L.P.

Nature of the Transaction	Amount of Securities Purchased/Sold	Weighted Average Price (\$)	Date of Purchase/Sale	L	ow Price (\$)	Н	ligh Price (\$)
Sale of Common Stock	5,320	\$ 1.05	06/21/23	\$	1.05	\$	1.05
Sale of Common Stock	9,807	\$ 1.05	06/23/23	\$	1.05	\$	1.06
Sale of Common Stock	1,960	\$ 1.05	07/12/23	\$	1.05	\$	1.05
Sale of Common Stock	111,347	\$ 1.05	08/03/23	\$	1.05	\$	1.05

## Exhibit(s):

Exhibit 5 Voting Agreement.

#### **VOTING AGREEMENT**

This VOTING AGREEMENT (this "<u>Agreement</u>"), dated as of August 7, 2023, is by and among (i) Oakstone Ventures, Inc., a Delaware corporation ("<u>Purchaser</u>"), (ii) Inspirato Incorporated, a Delaware corporation (the "<u>Company</u>"), and (iii) the stockholders of the Company listed on <u>Schedule A</u> and the signature pages hereto (each, a "<u>Stockholder</u>" and, collectively, the "<u>Stockholders</u>"). Each of Purchaser, the Company and the Stockholders are sometimes referred to as a "<u>Party</u>."

#### **RECITALS**

- A. Concurrently with the execution and delivery of this Agreement, (i) Purchaser, (ii) the Company, (iii) Inspirato LLC, a Delaware limited liability company ("OpCo") and (iv) the other subsidiaries of the Company party thereto (collectively, the "Other Guarantor Subsidiaries"), are entering into an Investment Agreement (as it may be amended, supplemented or otherwise modified from time to time, the "Investment Agreement") that, among other things and subject to the terms and conditions set forth therein, provides for the issuance and sale by the Company to Purchaser, and the purchase and acquisition by Purchaser from the Company, of the Company's 8% Senior Secured Convertible Note due 2028 (the "Note") in the principal amount of twenty-five million U.S. dollars (\$25,000,000) (the "Purchase");
- B. As of the date hereof, each Stockholder is the record and/or "beneficial owner" (within the meaning of Rule 13d-3 under the Exchange Act) of the number of (i) shares of Class A common stock, par value \$0.0001 per share, of the Company and/or (ii) shares of Class V common stock, par value, par value \$0.0001 per share, of the Company ((i) and (ii), collectively, the "Common Shares") set forth next to such Stockholder's name on Schedule A hereto, being all of the Common Shares owned of record or beneficially by such Stockholder as of the date hereof (with respect to such Stockholder, the "Owned Shares", and the Owned Shares together with any additional Common Shares that such Stockholder may acquire record and/or beneficial ownership of after the date hereof (including pursuant to a stock split, reverse stock split, stock dividend or distribution or any change in Common Shares by reason of any recapitalization, reorganization, combination, reclassification, exchange of shares or similar transaction), such Stockholder's "Covered Shares"); and
- C. In connection with the execution by Purchaser of the Investment Agreement, each Stockholder has agreed to enter into this Agreement with respect to such Stockholder's Covered Shares.

NOW, THEREFORE, in consideration of the foregoing and the respective representations, warranties, covenants and agreements set forth below and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto, intending to be legally bound, do hereby agree as follows:

- 1. <u>Definitions</u>. Capitalized terms used but not otherwise defined herein shall have the respective meanings ascribed to such terms in the Investment Agreement. When used in this Agreement, the following terms shall have the meanings assigned to them in this <u>Section</u>.
  - 1.1. "Effective Time" shall mean the time at which the Purchase is consummated.

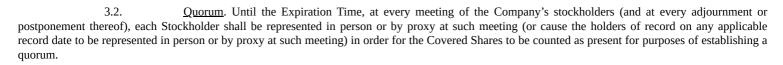
- 1.2. "Expiration Time" shall mean the earlier to occur of (a) the Effective Time, and (b) such time as the Investment Agreement is terminated in accordance with the terms of Section 2.03 of the Investment Agreement.
- 1.3. "<u>Transfer</u>" shall mean (a) any direct or indirect offer, sale, assignment, encumbrance, pledge, hypothecation, disposition, or other transfer (by operation of law or otherwise), either voluntary or involuntary, or entry into any option or other contract, arrangement or understanding with respect to any offer, sale, assignment, encumbrance, pledge, hypothecation, disposition or other transfer (by operation of law or otherwise), of any Covered Shares or any interest in any Covered Shares (in each case other than this Agreement); (b) the deposit of such Covered Shares into a voting trust, the entry into a voting agreement or arrangement (other than this Agreement) with respect to such Covered Shares or the grant of any proxy or power of attorney (other than this Agreement) with respect to such Covered Shares; or (c) any contract or commitment (whether or not in writing) to take any of the actions referred to in the foregoing clauses (a), or (b) above.

## 2. Agreement to Not Transfer the Covered Shares; No Inconsistent Arrangements

- 2.1. No Transfer of Covered Shares. Until the date that is 1 business day following the record date set forth in the Proxy Statement, each Stockholder agrees (i) not to Transfer or cause or permit the Transfer of any Covered Shares of any Stockholder, other than with the prior written consent of Purchaser. Any Transfer or attempted Transfer of any Covered Shares in violation of this Section shall be null and void and of no effect whatsoever. If any involuntary Transfer of any of such Stockholder's Covered Shares shall occur (including, but not limited to, a sale by such Stockholder's trustee in any bankruptcy, or a sale to a purchaser at any creditor's or court sale), the transferee (which term, as used herein, shall include any and all transferees and subsequent transferees of the initial transferee) shall, subject to applicable Law, take and hold such Covered Shares subject to all of the restrictions, obligations, liabilities and rights under this Agreement, which shall continue in full force and effect until the Expiration Time. The Transfer of Covered Shares by a Stockholder pursuant to this Section 2.1 shall not relieve a Stockholder of its obligations relating to such Covered Shares pursuant to Section 3.1, Section 3.2 or Section 3.3 with respect to any meeting of the Company's stockholders (or approval by written consent) that has a record date occurring on or prior to the date of Transfer of such Covered Shares.
- 2.2. <u>No Inconsistent Arrangements</u>. Until the Expiration Time, each Stockholder agrees not to take any action, in its capacity as the record holder or beneficial owner of Covered Shares, that would directly or indirectly have the effect of preventing, materially delaying or materially impairing such Stockholder from performing any of its obligations under this Agreement or that would, or would reasonably be expected to, have the effect of preventing, materially delaying or materially impairing, the consummation of the Purchase or the other transactions contemplated by the Investment Agreement or the performance by the Company of its obligations under the Investment Agreement.

#### 3. <u>Agreement to Vote the Covered Shares.</u>

3.1. <u>Voting Agreement</u>. Until the Expiration Time, at every meeting of the Company's stockholders at which any of the following matters are to be voted on (and at every adjournment or postponement thereof), and on any action or approval of the Company's stockholders by written consent with respect to any of the following matters, each Stockholder shall vote (including via proxy) all of such Stockholder's Covered Shares (or cause the holder of record on any applicable record date to vote (including via proxy) all of such Stockholder's Covered Shares) (a) in favor of any proposal to approve (i) the amendment to the second amended and restated certificate of incorporation of the Company, in the form set forth on Exhibit B attached to the Investment Agreement, and (ii) the issuance of Common Shares upon the conversion of the Note (including as a result of interest that is paid in kind), to the extent such approval is required under the rules of the Nasdaq, including Nasdaq Rule 5635(b); and (b) against (1) any action or agreement that would reasonably be expected to result in any of the conditions to the Company's obligations set forth in Section 2.02 under the Investment Agreement not being fulfilled or result in a breach of any covenant, representation or warranty or any other obligation or agreement of the Company contained in the Investment Agreement, or of any Stockholder contained in this Agreement or (2) any Alternative Transaction Proposal, or any agreement, transaction or other matter that is intended to, or would reasonably be expected to, impede, interfere with or materially and adversely affect the consummation of the Purchase and the other transactions contemplated by the Investment Agreement (clauses (a) and (b), the "Covered Proposals").



- 3.3. Return of Proxy. Each Stockholder shall execute and deliver (or cause the holders of record to execute and deliver), within 48 hours of receipt, any proxy card or voting instructions it receives that is sent to stockholders of the Company soliciting proxies with respect to any matter described in Section, which shall be voted in the manner described in Section (with Purchaser to be promptly notified (and provided reasonable evidence) of such execution and delivery of such proxy card or voting instructions).
- 4. <u>Waiver of Certain Actions</u>. Each Stockholder hereby agrees not to commence or participate in, and to take all actions necessary to opt out of any class in any class action with respect to, any claim, derivative or otherwise, against Purchaser, the Company, OpCo and the Other Guarantor Subsidiaries or any of their respective Affiliates, successors, directors, managers or officers (a) challenging the validity of, or seeking to enjoin or delay the operation of, any provision of this Agreement or the Investment Agreement (including any claim seeking to enjoin or delay the closing of the Purchase) or (b) alleging a breach of any duty of the Board of Directors in connection with the Investment Agreement, this Agreement or the transactions contemplated thereby or hereby.
- 5. <u>Fiduciary Duties; Legal Obligations</u>. Each Stockholder is entering into this Agreement solely in its capacity as the record holder or beneficial owner of Covered Shares. Nothing in this Agreement shall in any way limit or affect any actions taken by any Stockholder in its capacity as a director or officer of the Company or from complying with his fiduciary duties or other legal obligations while acting in such capacity as a director or officer of the Company.
  - 6. Representations and Warranties of the Stockholder. Each Stockholder hereby represents and warrants to Purchaser and the Company that:
- 6.1. <u>Due Authority.</u> Such Stockholder has the full power and capacity to make, enter into and carry out the terms of this Agreement. If such Stockholder is not a natural person, (a) the Stockholder is duly organized, validly existing and in good standing in accordance with the Laws of its jurisdiction of formation, as applicable and (b) the execution and delivery of this Agreement, the performance of the Stockholder's obligations hereunder, and the consummation of the transactions contemplated hereby have been validly authorized, and no other consents or authorizations are required to give effect to this Agreement or the transactions contemplated by this Agreement. This Agreement has been duly and validly executed and delivered by the Stockholder and constitutes a valid and binding obligation of the Stockholder enforceable against it in accordance with its terms, except that (i) such enforcement may be subject to applicable bankruptcy, insolvency, reorganization, moratorium or other similar Laws, now or hereafter in effect, affecting creditors' rights and remedies generally and (ii) the remedies of specific performance and injunctive and other forms of equitable relief may be subject to equitable defenses and to the discretion of the court before which any Proceeding therefor may be brought.

6.2. Ownership of the Covered Shares. (a) Such Stockholder is, as of the date hereof, the beneficial or record owner of the Covered Shares set forth on Schedule A, free and clear of any and all liens other than those (i) created by this Agreement or (ii) arising under applicable securities laws, and (b) except as disclosed on Schedule A, such Stockholder has sole voting power over all of the Covered Shares beneficially owned by such Stockholder. Such Stockholder has not entered into any agreement to Transfer any Covered Shares. As of the date hereof, such Stockholder does not own, beneficially or of record, any Common Shares or other voting shares of the Company (or any securities convertible, exercisable or exchangeable for, or rights to purchase or acquire, any Common Shares or other voting shares of the Company) other than the Owned Shares.

## 6.3. No Conflict; Consents.

- a. The execution and delivery of this Agreement by such Stockholder does not, and the performance by such Stockholder of its obligations under this Agreement and the compliance by such Stockholder with any provisions hereof does not and will not: (a) conflict with or violate any laws, or (b) result in any breach of or constitute a default (or an event that with notice or lapse of time or both would become a default) under, or give to others any rights of termination, amendment, acceleration or cancellation of, or result in the creation of a lien on any of the Covered Shares beneficially owned by such Stockholder pursuant to any contract or obligation to which any Stockholder is a party or by which any Stockholder is subject.
- b. No consent, approval, order or authorization of, or registration, declaration or, except as required by the rules and regulations promulgated under the Exchange Act, filing with, any Governmental Entity or any other Person, is required by or with respect to the Stockholder in connection with the execution and delivery of this Agreement or the consummation by them of the transactions contemplated hereby.
- 6.4. <u>Absence of Litigation</u>. As of the date hereof, there is no legal action pending against, or, to the knowledge of such Stockholder, threatened against or affecting such Stockholder that would reasonably be expected to impair the ability of such Stockholder to perform its obligations hereunder or to consummate the transactions contemplated hereby on a timely basis.

## 7. <u>Miscellaneous</u>.

7.1. No Solicitation. Until the Expiration Time, each Stockholder will not, and will not permit any entity under such Stockholder's control to, (A) solicit proxies or become a "participant" in a "solicitation" (as such terms are defined in Rule 14A under the Exchange Act) in opposition to any Covered Proposal of the type described in clause (a) of the definition thereof and in favor of any Covered Proposal of the type described in clause (b) of the definition thereof, (B) initiate a stockholders' vote with respect to an Alternative Transaction Proposal, or (C) become a member of a "group" (as such term is used in Section 13(d) of the Exchange Act) with respect to any voting securities of the Company with respect to an Alternative Transaction Proposal.

- 7.2. <u>Certain Adjustments</u>. In the event of a stock split, stock dividend or distribution, or any change in the Common Shares by reason of any split-up, reverse stock split, recapitalization, combination, reclassification, exchange of shares or the like, the terms "Common Shares," and "Covered Shares" shall be deemed to refer to and include such shares as well as all such stock dividends and distributions and any securities into which or for which any or all of such shares may be changed or exchanged or which are received in such transaction.
- 7.3. Expenses. Except as otherwise expressly provided herein, each party hereto shall bear its own costs and expenses (including attorneys' fees) incurred in connection with this Agreement and the Transactions.
- 7.4. Notices. All notices and other communications hereunder shall be in writing and shall be deemed to have been duly given if delivered personally, sent by overnight courier or sent via email (with receipt confirmed) as follows:
  - a. if to a Stockholder, to the address for notice set forth on <u>Schedule A</u> hereto, with a copy (which shall not constitute

notice) to:

Institutional Venture Partners XIII, L.P. 3000 Sand Hill Road Building 2, Suite 250 Menlo Park, CA 94025 Attention: Tracey Hogan Email: thogan@ivp.com

b. if to Purchaser, to:

Oakstone Ventures, Inc. (Capital One) 1680 Capital One Drive McLean, Virginia 22102 Attention: Nathan Krishnamurthy, MVP Email: nathan.krishnamurthy@capitalone.com

with a copy (which shall not constitute actual constructive notice) to:

Wachtell, Lipton, Rosen & Katz 51 West 52nd Street New York, NY 10019 Attn: Brandon C. Price Email: BCPrice@wlrk.com

## c. if to the Company, to:

Inspirato Incorporated 1544 Wazee Street Denver, CO 80202 Attention: Brent Handler Email: Legal@inspirato.com

with a copy (which shall not constitute notice) to:

Wilson Sonsini Goodrich & Rosati 650 Page Mill Road Palo Alto, California 94304-1050

Attn: Tony Jeffries Email: tjeffries@wsgr.com

or to such other address or addresses as shall be designated in writing. All notices shall be deemed effective (a) when delivered personally (with written confirmation of receipt, by other than automatic means, whether electronic or otherwise), (b) when sent by email (with written confirmation of receipt, by other than automatic means, whether electronic or otherwise) or (c) one (1) Business Day following the day sent by overnight courier.

## 7.5. <u>Governing Law; Jurisdiction; Waiver of Jury Trial.</u>

This Agreement shall be governed by and construed in accordance with the laws of the State of Delaware, without giving effect to any choice or conflict of law provision or rule (whether of the State of Delaware or any other jurisdiction) that would cause the application of the laws of any jurisdiction other than the State of Delaware. In addition, each of the Parties hereto irrevocably agrees that any legal action or proceeding with respect to this Agreement and the rights and obligations arising hereunder, or for recognition and enforcement of any judgment in respect of this Agreement and the rights and obligations arising hereunder brought by the other Party hereto or its successors or assigns, shall be brought and determined exclusively in the Court of Chancery in the State of Delaware and, if such court declines jurisdiction, any other state court of the State of Delaware or the United States District Court for the District of Delaware. Each of the Parties hereto hereby irrevocably submits with regard to any such action or proceeding for itself and in respect of its property, generally and unconditionally, to the personal jurisdiction of the aforesaid courts and agrees that it will not bring any action relating to this Agreement or any of the transactions contemplated by this Agreement in any court other than the aforesaid courts. Each of the Parties hereto hereby irrevocably waives, and agrees not to assert as a defense, counterclaim or otherwise, in any action or proceeding with respect to this Agreement, (i) any claim that it is not personally subject to the jurisdiction of the above named courts for any reason other than the failure to serve in accordance with this Section 7.5(a), (ii) any claim that it or its property is exempt or immune from the jurisdiction of any such court or from any legal process commenced in such courts (whether through service of notice, attachment prior to judgment, attachment in aid of execution of judgment, execution of judgment or otherwise) and (iii) to the fullest extent permitted by the applicable law, any claim that (A) the suit, action or proceeding in such court is brought in an inconvenient forum, (B) the venue of such suit, action or proceeding is improper or (C) this Agreement, or the subject matter hereof, may not be enforced in or by such courts. Each of the Parties hereby agrees that service of any process, summons, notice or document by U.S. registered mail to the respective addresses set forth in Section shall be effective service of process for any suit or proceeding in connection with this Agreement or the transactions contemplated hereby.

- b. EACH OF THE PARTIES TO THIS AGREEMENT HEREBY IRREVOCABLY WAIVES ANY AND ALL RIGHT TO A TRIAL BY JURY IN ANY ACTION, PROCEEDING OR COUNTERCLAIM ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY. EACH PARTY MAKES THIS WAIVER VOLUNTARILY AND SUCH PARTY HAS BEEN INDUCED TO ENTER INTO THIS AGREEMENT BY, AMONG OTHER THINGS, THE MUTUAL WAIVERS CONTAINED IN THIS SECTION 7.5.
- 7.6. Publicity. No press release or public announcement related to this Agreement or the transactions contemplated herein shall be issued or made by any Stockholder without the prior written approval of the Purchaser, unless required by law (based on the advice of counsel) in which case Purchaser shall have the right to review and reasonably comment on such press release, announcement or communication prior to issuance, distribution or publication. The restrictions of this Section 7.6 shall not apply to any communication if the information contained therein substantially reiterates (or is consistent with) previous press release or public announcement made in compliance with this Section 7.6. Each Stockholder consents to and authorizes the publication and disclosure by Purchaser and the Company of such Stockholder's identity and holding of the Covered Shares, and the terms of this Agreement (including, for the avoidance of doubt, the disclosure of this Agreement), in any press release, the Proxy Statement and any other disclosure document required in connection with the Investment Agreement, the Purchase and the transactions contemplated by the Investment Agreement, and each Stockholder acknowledges that Purchaser and the Company may, in their sole discretion, file this Agreement or a form hereof with the SEC or any other Governmental Authority or securities exchange. Each Stockholder agrees to promptly give the Company and Purchaser any information it may reasonably require for the preparation of any such disclosure documents, and each Stockholder agrees to promptly notify the Company and Purchaser of any required corrections with respect to any information supplied by such Stockholder specifically for use in any such disclosure document, if and to the extent that any such information shall have become false or misleading in any material respect.
- 7.7. <u>Further Assurances</u>. Each Stockholder agrees, from time to time, at the reasonable request of Purchaser and without further consideration, to execute and deliver such additional documents and take all such further action as may be reasonably required to consummate and make effective, in the most expeditious manner practicable, the transactions contemplated by this Agreement.
- 7.8. Stop Transfer Instructions. At all times commencing with the execution and delivery of this Agreement and continuing until the Expiration Time, in furtherance of this Agreement, the Stockholder hereby authorizes the Company or its counsel to notify the Company's transfer agent that there is a stop transfer order with respect to all of the Covered Shares (and that this Agreement places limits on the voting and transfer of the Covered Shares), subject to the provisions hereof and provided that any such stop transfer order and notice will immediately be withdrawn and terminated by the Company following the Expiration Time.

- 7.9. Specific Performance. The Parties agree that irreparable damage would occur in the event that any of the provisions of this Agreement were not performed in accordance with their specific terms or were otherwise breached. Accordingly, each Party agrees that in the event of any breach or threatened breach by any other Party of any covenant or obligation contained in this Agreement, the non-breaching party shall be entitled (in addition to any other remedy that may be available to it, whether in law or equity) to (i) a decree or order of specific performance to enforce the observance and performance of such covenant or obligation, and (ii) an injunction restraining such breach or threatened breach. Each of the Parties agrees that it will not oppose the granting of an injunction, specific performance and other equitable relief on the basis that any other Party has an adequate remedy at law or that any award of specific performance is not an appropriate remedy for any reason at law or in equity. Any Party seeking an injunction or injunctions to prevent breaches of this Agreement and to enforce specifically the terms and provisions of this Agreement shall not be required to provide any bond or other security in connection with any such order or injunction.
- 7.10. Entire Agreement; Third Party Beneficiaries; Amendment. This Agreement, together with the Investment Agreement, the Confidentiality Agreement, the Framework Agreement, the Commercial Agreement, and the Note, sets forth the entire agreement between the parties hereto with respect to the Purchase and the Covered Proposals, and are not intended to and shall not confer upon any person other than the Parties hereto, their successors and permitted assigns any rights or remedies hereunder. Any provision of this Agreement may be amended or modified in whole or in part at any time by an agreement in writing between the Parties hereto executed in the same manner as this Agreement. No failure on the part of any party to exercise, and no delay in exercising, any right shall operate as a waiver thereof nor shall any single or partial exercise by any party of any right preclude any other or future exercise thereof or the exercise of any other right.
- 7.11. Interpretation. Whenever used in this Agreement, except as otherwise expressly provided or unless the context otherwise requires, any noun or pronoun shall be deemed to include the plural as well as the singular and to cover all genders. The name assigned to this Agreement and the section captions used herein are for convenience of reference only and shall not be construed to affect the meaning, construction or effect hereof. Whenever the words "include," "includes," or "including" are used in this Agreement, they shall be deemed to be followed by the words "without limitation." The word "will" shall be construed to have the same meaning as the word "shall". The words "include", "includes" and "including" shall be deemed to be followed by the phrase "without limitation". The word "extent" in the phrase "to the extent" shall mean the degree to which a subject or other thing extends, and such phrase shall not mean simply "if". The word "or" shall not be exclusive. Unless otherwise specified, the terms "hereof," "herein" and similar terms refer to this Agreement as a whole (including the exhibits, schedules and disclosure statements hereto), references to "the date hereof" refer to the date of this Agreement and references herein to Articles or Sections refer to Articles or Sections of this Agreement. References from or through any date mean, unless otherwise specified, from and including such date or through and including such date, respectively. References to any period of days will be deemed to be the relevant number of calendar days unless otherwise specified and if the last day of such period is not a Business Day, the period shall end on the next succeeding Business Day. This Agreement shall be construed without regard to any presumption or rule requiring construction or interpretation against the party drafting or causing any instrument to be drafted. The term "Note" shall be deemed to include any instrument resulting from the subdivision of the principal amount of the Note issued at Closing and any f

- 7.12. <u>Assignment</u>. This Agreement will not be assigned by any of the Parties (whether by operation of Law or otherwise) without the prior written consent of the other Parties. Subject to the preceding sentence, but without relieving any Party of any obligation hereunder, this Agreement will be binding upon, inure to the benefit of and be enforceable by the Parties and their respective successors and assigns.
- 7.13. Severability. If any provision of this Agreement is determined to be invalid, illegal or unenforceable, the remaining provisions of this Agreement shall remain in full force and effect provided that the economic and legal substance of, any of the transactions contemplated hereby is not affected in any manner materially adverse to any party. In the event of any such determination, the Parties agree to negotiate in good faith to modify this Agreement to fulfill as closely as possible the original intent and purpose hereof. To the extent permitted by law, the Parties hereby to the same extent waive any provision of law that renders any provision hereof prohibited or unenforceable in any respect.
- 7.14. Non-Survival of Representations and Warranties. None of the representations and warranties in this Agreement shall survive the Effective Time.
- 7.15. <u>Termination</u>. This Agreement shall automatically terminate without further action by any of the Parties and shall have no further force or effect as of the Expiration Time; <u>provided</u> that the provisions of <u>Sections</u>,,,, and shall survive any such termination. Notwithstanding the foregoing, termination of this Agreement shall not prevent any Party from seeking any remedies (at Law or in equity) against any other Party for that Party's breach of any of the terms of this Agreement prior to the date of termination.
- 7.16. Counterparts and Signature. This Agreement may be executed in one or more counterparts, each of which shall be deemed to constitute any original, but all of which together shall constitute one and the same document. Signatures to this Agreement transmitted by facsimile transmission, by electronic mail in "portable document format" (".pdf") form, or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document will have the same effect as physical delivery of the paper document bearing the original signature. The words "execution," "signed," "signature," "delivery," and words of like import in or relating to this Agreement or any document to be signed in connection with this Agreement shall be deemed to include electronic signatures, deliveries or the keeping of records in electronic form, each of which shall be of the same legal effect, validity or enforceability as a manually executed signature, physical delivery thereof or the use of a paper-based recordkeeping system, as the case may be, and the parties hereto consent to conduct the transactions contemplated hereunder by electronic means.

[Signature page follows]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be duly executed and delivered on the date and year first above written.

## OAKSTONE VENTURES, INC.

By: /s/ Jaidev Shergill

Name: Jaidev Shergill Title: President

(Signature Page to Voting Agreement)

IN WITNESS WHEREOF, the Parties have caused this Agreement to be duly executed and delivered on the date and year first above written.

## INSPIRATO INCORPORATED

By: /s/ Brent Handler

Name: Brent Handler Title: Chief Executive Officer

(Signature Page to Voting Agreement)

IN WITNESS WHEREOF, the Parties have caused this Agreement to be duly executed and delivered on the date and year first above written.

## INSTITUTIONAL VENTURE PARTNERS XIII, L.P.,

By: Institutional Venture Management XIII, LLC, its General Partner

By: /s/ Tracy Hogan

Name: Tracy Hogan

Title: CFO

(Signature Page to Voting Agreement)

## Schedule A

		Owned Shares*				
Name	Address	Class A Common Stock	Class V Common Stock			
Institutional Venture Partners XIII, L.P.	C/O Institutional Venture Partners 3000 Sand Hill Road Building 2, Suite 250 Menlo Park, CA 94025	9,862,867	-			

<sup>\*</sup>If any additional Common Shares are owned by any of the Stockholders as of the date hereof, such shares shall be automatically deemed to be "Owned Shares" notwithstanding the contents of this Schedule A.